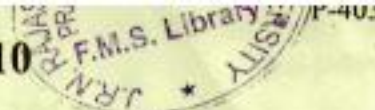


**M.H.R.M. EXAMINATION – 2010**  
**SEMESTER – IV**



**403 : ADVANCED TECHNIQUES FOR TRAINING & DEVELOPMENT**

**Time: Three Hours**

**Max. Marks : 70**

**Note :-** Attempt any five questions in all. Question No. 8 is compulsory.

- Q.1. Discuss the difference between 'Training' and 'Development'.
- Q.2. Discuss basic principles of learning.
- Q.3. Explain the meaning & significance of training needs analysis.
- Q.4. Discuss the principles of Training Design.
- Q.5. Explain the activities involved if a programme of training is to be implemented through outsourcing.
- Q.6. Discuss the Donald Kirkpatrick's four level model of training evaluation.
- Q.7. Write short notes on any two of the following topics :-
  - (a) Neuro Linguistic Programming (NLP)
  - (b) Blended Learning
  - (c) Outward Bound Learning
- Q.8. Discuss the different methods of training.

**M.H.R.M. EXAMINATION – 2010**  
**SEMESTER – IV**



**402 : COUNSELLING SKILL FOR MANAGERS**

**Time: Three Hours**

**Max. Marks : 70**

**Note :-** Five questions out of eight are to be attempted including Question No. 8 which is compulsory.

- Q.1. Explain emergence & growth of counselling services in Indian industries with examples. (14)
- Q.2. Explain different steps in counselling process. Discuss with examples. (14)
- Q.3. Explain performance counselling. Highlight the impact performance counselling on individual and organizational performance. (14)
- Q.4. What is A-B-C-D-E analysis? How does it help in solving the emotional problems of the client? (14)
- Q.5. What are counselling interventions and how to use various strategies to overcome? (14)
- Q.6. Discuss various issues related to cross cultural counselling. Critically discuss. (14)
- Q.7. What are special problems in counselling? Discuss in detail. (14)
- Q.8. Write short notes on any three :- (14)
- (a) Cognitive Restructuring
  - (b) Stereotyping in Counselling
  - (c) Symptoms of Burnout
  - (d) Empathy
  - (e) Counsellor's Attitude & Skills



**M. H. R. M. EXAMINATION – 2010****FOURTH SEMESTER****MH-401 : ORGANIZATION DEVELOPMENT**

TIME : Three Hours

Max. Marks : 70

Note : Attempt five questions in all. Question No. 8 is compulsory.

- Q.1 Organisational Development is nothing but dealing with behavioural problems of organization." Comment.
- Q.2 Discuss the difference between value & assumptions and also explain the values of organizational development.
- Q.3 Describe in detail the Wersbord's Six Box diagnostic model of organizational Development.
- Q.4 Define Action Research. Discuss the uses and varieties of action research.
- Q.5 "Behavioural interventions require most effective techniques." Discuss Transactional Analysis in light of the above statement.
- Q.6 Explain the Grid Organisational Development.
- Q.7 Define comprehensive Intervention. Why Likert's system & management is termed as comprehensive intervention.
- Q.8 Forming, storming, Norming, performing and adjourning are the five stages of team building. Apply all these five stages in your MHRM Class.

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